

Comparative Foreign Policy: Latin America

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Mariano E. Bertucci

Office: XXXX

Office Hours: XXXX (or by appointment)

Foreign Policy Analysis opens up the black box of the state—its institutions, politics, bureaucracy, and public opinion—to investigate why countries make the choices that they do and also how those choices interact with those made by others to explain important events in international affairs.

The course begins with a number of weeks on what is the analysis of foreign policy about—as different from other international-system level approaches to the study of international relations—and how international relations scholars have traditionally modeled decision-making and thought about the origins of states' goals and interests. We will also focus on the study of strategic interactions among states and on the often-neglected, albeit important subject, of when and why states decide to change their foreign policies. From there, we will continue down the levels of analysis to cover the various elements that affect foreign policy choices and actions and international relations more generally.

The second part of the course applies these theoretical ideas to contemporary foreign policy problems and the foreign policies of specific countries; specifically, on their relations with the United States. Among the questions we will address in the second part of the course are:

- When and why do states carry out humanitarian military interventions?
- When and why do states give foreign aid?
- What determines the foreign policy behaviors toward the United States of countries such as Brazil, Mexico, Venezuela and Argentina? What do these, and countries in Central America and the Caribbean, want and why?

After successful completion of this course, you should have a strong sense about how to approach any Latin American foreign policy issue from multiple analytical perspectives as well as a good notion of how to develop carefully crafted arguments on any of such matters.

PART I: THEORETICAL APPROACHES

Week 1: Introduction

Waltz, Kenneth N., *Man, the State and War*, ch. 1.

Snyder, Jack, "One World, Rival Theories," *Foreign Policy* (November 1, 2004).

Week 2: What is Foreign Policy Analysis?

Waltz, Kenneth N., *Theory of International Politics* (Long Grove, IL: Waveland Press), pp. 60-67 (or the first section in Ch. 4 of the original edition published by Addison-Wesley, 1979).

Fearon, James D., "Domestic Politics, Foreign Policy and Theories of International Relations," *Annual Review of Political Science*, Vol. 1 (1998): 289-313.

Houghton, David, "Reinvigorating the Study of Foreign Policy Decision-Making: Toward a Constructivist Approach," *Foreign Policy Analysis*, Vol. 3, No. (2007), pp. 24-45.

Rathbun, Brian, "A Rose by Any Other Name: Neoclassical Realism as the Logical and Necessary Extension of Structural Realism," *Security Studies*, Vol. 17, No. 3 (1998), pp. 294-321.

Week 3: Decision-Making

Mintz, Alex and Karl DeRouen, *Understanding Foreign Policy Decision-Making* (Cambridge, MA: Cambridge University Press, 2010), Chps. 1-2.

Tetlock, Philip, "Social Psychology and World Politics," in D. Gilbert, S. Fiske, and G. Lindzey (eds.), *Handbook of Social Psychology* (New York, McGraw Hill, 1998), pp. 870-882.

Danner, Mark, "He Remade Our World," *New York Review of Books*, Vol. LXI, No. 6 (April 3, 2014): 74-80.

Week 4: Where do States' Interests come from? I

(During this and next sessions we will divide the class in at least six different groups. Each group will be in charge of presenting and discussing one of the sources of states' interests identified below. During Week 4 I will distribute and discuss the specific questions each group should focus on in preparing their presentations.)

Mercer, Jonathan, "Anarchy and Identity," *International Organization*, Vol. 49, No. 2 (Spring, 1995): 231-236.

Waltz, Kenneth N., *Theory of International Politics* (Long Grove, IL: Waveland Press), selections.

Wendt, Alexander, "Anarchy is What States Make of it: The Social Construction of Power Politics," *International Organization*, Vol. 46, No. 2 (Spring, 1992): 391-425.

Week 5: Where do States' Interests come from? II

Class Interests:

Wallerstein, Immanuel, "The Rise and Future Demise of the World Capitalist System: Concepts for Comparative Analysis," *Comparative Studies in Society and History*, Vol. 16, No. 4 (September, 1974): 387-415.

Societal Interests:

Rosenau, James, ed., *Domestic Sources of Foreign Policy* (New York, NY: The Free Press, 1967).

State-Society Relations:

Katzenstein, Peter, ed., *Between Power and Plenty: Foreign Economic Policies of Advanced Industrial States* (University of Wisconsin Press, 1978).

Bureaucratic Rivalries:

Halperin, Morton H., *Bureaucratic Politics and Foreign Policy* 2nd edition (Washington, DC: Brookings Press, 2006), selections.

Beliefs Systems:

Chan, Steve, "Rationality, Bureaucratic Politics and Belief Systems: Explaining the Chinese Policy Debate, 1964-66" *Journal of Peace Research*, Vol. 16, No. 4 (1979): 333-347.

Combination of all of the above:

Snyder, Jack, *Myths of Empire: Domestic Politics and International Ambition* (Ithaca, NY: Cornell University Press, 1993), selections.

Week 6: Strategic Interactions

Mercer, John, *Reputation and International Politics* (Ithaca: Cornell University Press, 1996), selections.

Lake, David and Robert Powell (eds.), *Strategic Choice and International Relations* (Princeton: Princeton University Press, 1999), Ch. 1.

Jervis, Robert, *Perception and Misperception in International Politics* (Princeton: Princeton University Press, 1976), selections.

Goddard, Stacie, "When Might Makes Right," *International Security*, Vol. 33, No. 3 (2008), pp. 110-142.

Week 7: Foreign Policy Change

Welch, David, *Painful Choices: A Theory of Foreign Policy Change* (Princeton, NJ: Princeton University Press, 2005), 1-9, 23-29 and Ch. 6.

Week 8: Domestic Institutions

Rousseau, David L., Christopher Gelpi, Dan Reiter, and Paul K. Huth, "Assessing the Dyadic Nature of the Democratic Peace, 1918-88," *American Political Science Review*, Vol. 90, No. 3 (1996), pp. 512-533.

Chiozza, Giacomo and Hein Goemans, *Leaders and International Conflict* (Cambridge University Press, 2012), selections.

Weeks, Jessica, "Autocratic Audience Costs: Regime Type and Signaling Resolve," *International Organization*, Vol. 62, No. 1 (2008), pp. 35-64.

Weeks, Jessica, "Strongmen and Straw Men: Authoritarian Regimes and the Initiation of International Conflict," *American Political Science Review*, Vol. 106, No. 2 (2012).

Week 9: Domestic Politics

Mintz, Alex and Karl DeRouen, *Understanding Foreign Policy Decision-Making* (Cambridge, MA: Cambridge University Press, 2010), pp. 129-133.

Rathbun, Brian C., "The 'Magnificent Fraud': Trust, International Cooperation and the Hidden Domestic Politics of Postwar American Multilateralism," *International Studies Quarterly*, Vol. 55, No. 1 (2011), pp. 1-21.

Schweller, Randall, "Unanswered Threats: A Neoclassical Realist Theory of Underbalancing," *International Security*, Vol. 29, No. 2 (2004), pp. 159-201.

Danner, Mark, "Syria: Is There a Solution?" *New York Review of Books*, Vol. LX, No. 17 (November 7, 2013): 92-95.

Week 10: Individuals, Leaders and Foreign Policy

Saunders, Elizabeth N., "Transformative Choices: Leaders and the Origins of Intervention Strategy," *International Security*, Vol. 34, No. 2 (2009), pp. 119-161.

Hymans, Jacques, *The Psychology of Nuclear Proliferation: Identity, Emotions and Foreign Policy* (Cambridge: Cambridge University Press, 2006), selections.

Horowitz, Michael and Alan Stam, "How Prior Military Experience Influences the Future Militarized Behavior of Leaders," *International Organization* (forthcoming).

Week 11: Biology, Human Nature and Foreign Policy

McDermott, Rose et al, "Monoamine oxidase A gene (MAOA) predicts behavioral aggression following provocation," *PNAS*, Vol. 106, No. 7 (2009), pp. 2118-2123.

Gat, Azar, "So Why Do People Fight? Evolutionary Theory and the Causes of War," *European Journal of International Relations*, Vol. 15, No. 4 (2009), pp. 571-99.

Holmes, Marcus, "The Force of Face-to-Face Diplomacy" *International Organization* (forthcoming).

Thayer, Bradley, "Bringing in Darwin," *International Security*, Vol. 25, No. 2 (2000), pp. 124-151.

PART II: FOREIGN POLICY IN THE REAL WORLD

(Note: The readings below may change if there are any major developments requiring more timely references.)

Walt, Stephen, "The Top 5 Foreign Policy Lessons of the Past 20 Years," *Foreign Policy* (November 18, 2014).

Week 12: When, Why and with What Consequences do States Carry Out Humanitarian Interventions and Peacekeeping Missions? Foreign Aid: Who Gives It, and Why?

Humanitarian Interventions:

Finnemore, Martha, "Changing Norms of Humanitarian Intervention," chapter from *The Purpose of Intervention: Changing Beliefs About The Use Of Force* (2004).

Power, Samantha (2001) "Bystanders to Genocide," *Atlantic Monthly* Vol. 288, No. 2 (Sept.), pp. 84-108.

Sotomayor, Arturo C., *The Myth of the Democratic Peacekeeper: Civil-Military Relations and the United Nations* (Baltimore, MD: Johns Hopkins University Press, 2014).

Foreign Aid:

Alesina, Alberto and David Dollar, "Who Gives Foreign Aid to Whom and Why?" *Journal of Economic Growth* 5: 33-63, March 2000.

Lumsdaine, David H. *Moral Vision in International Politics: The Foreign Aid Regime, 1949-1989* (Princeton, NJ: Princeton University Press, 1993): pp. 3-69.

Week 13: What Do Brazil and Venezuela Want, and Why?

Cepaluni, Gabriel and Tullo Vigevani, *Brazilian Foreign Policy in Changing Times: The Quest for Autonomy from Sarney to Lula* (Lexington Books, 2012).

Sullivan, Mark P., "Venezuela: Background and U.S. Relations," *Congressional Research Service* (Washington, DC: CRS, 2014).

Corrales, Javier and Carlos A. Romero, “Venezuela’s New Foreign Policy through the Prism of Neo-Realism,” in Javier Corrales and Carlos A. Romero, *U.S.-Venezuela Relations since the 1990s: Coping with Mid-level Security Threats* (New York, NY: Routledge, 2013).

Corrales, Javier and Carlos A. Romero, “Oil’s Double Role and the Concept of Friends-Enemies,” in Javier Corrales and Carlos A. Romero, *U.S.-Venezuela Relations since the 1990s: Coping with Mid-level Security Threats* (New York, NY: Routledge, 2013).

Corrales, Javier and Carlos A. Romero, “Regime Type and Venezuela’s Foreign Policy: Presidents and Soldiers,” in Javier Corrales and Carlos A. Romero, *U.S.-Venezuela Relations since the 1990s: Coping with Mid-level Security Threats* (New York, NY: Routledge, 2013).

Council on Foreign Relations, “Global Brazil and U.S.-Brazil Relations,” *Independent Task Force Report* (New York, NY: CFR, 2011).

Meyer, Peter J., “Brazil: Political and Economic Situation and U.S. Relations,” *Congressional Research Service* (Washington, DC: CRS, 2014).

Hirst, Monica and Maria Regina Soares de Lima, “Re-thinking Global and Domestic Challenges in Brazilian Foreign Policy,” in Jorge I. Domínguez and Ana Covarrubias, eds., *Routledge Handbook of Latin America in the World* (Routledge, 2014).

Week 14: What Do Mexico and Argentina Want, and Why?

Villarreal, M. Angeles, “U.S.-Mexico Economic Relations: Trends, Issues and Implications,” *Congressional Research Service* (Washington, DC: CRS, 2014).

Domínguez, Jorge I., and Rafael Fernandez de Castro, “U.S.-Mexican Relations in the Twenty-First Century,” in Jorge I. Domínguez and Rafael Fernandez de Castro, eds., *Contemporary U.S.-Latin American Relations: Cooperation or Conflict in the 21st Century?* (New York, NY: Routledge, 2010).

Domínguez, Jorge I., and Rafael Fernandez de Castro, “The Domestic Context for Foreign Policy Decision-Making,” in Jorge I. Domínguez and Rafael Fernandez de Castro, *The United States and Mexico: Between Partnership and Conflict* (New York, NY: Routledge, 2009).

Domínguez, Jorge I., and Rafael Fernandez de Castro, “Content and Conduct of Foreign Policy,” in Jorge I. Domínguez and Rafael Fernandez de Castro, *The United States and Mexico: Between Partnership and Conflict* (New York, NY: Routledge, 2009).

Santa-Cruz, Arturo, “Everyday Economic Relations,” and “Everyday Socio-political sovereignty,” in Arturo Santa-Cruz, *Mexico-United States Relations: The Semantics of Sovereignty* (New York, NY: Routledge, 2012).

Andreas, Peter, *Border Games: Policing the U.S.-Mexico Divide* 2nd Edition (Ithaca, NY: Cornell University Press, 2009).

Russell, Roberto, "Argentina and the United States: A Distant Relationship," in Jorge I. Domínguez and Rafael Fernandez de Castro, eds., *Contemporary U.S.-Latin American Relations: Cooperation or Conflict in the 21st Century?* (New York, NY: Routledge, 2010).

Russell, Roberto, and Deborah Norden, "The Making of Foreign Policy: Competing Models in the United States and Argentina," in Roberto Russell and Deborah Norden, *The United States and Argentina: Changing Relations in a Changing World* (New York, NY: Routledge, 2002).

Week 15: What Do Central American and Caribbean Countries Want, and Why?

McPherson, Alan, *The Invaded: How Latin Americans and their Allies Fought and Ended U.S. Occupations* (Oxford University Press, 2014).

Eguizabal, Cristina, "The United States and Central America since 2000: Free Trade and Diaspora Diplomacy," in Jorge I. Domínguez and Rafael Fernandez de Castro, eds., *Contemporary U.S.-Latin American Relations: Cooperation or Conflict in the 21st Century?* (New York, NY: Routledge, 2010).

Perez-Stable, Marifeli, "The United States and Cuba Since 2000," in Jorge I. Domínguez and Rafael Fernandez de Castro, eds., *Contemporary U.S.-Latin American Relations: Cooperation or Conflict in the 21st Century?* (New York, NY: Routledge, 2010).

Maingot, Anthony, "U.S.-Caribbean Relations: Modifying Traditional Hegemony and Sovereignty in the Caribbean," in Jorge I. Domínguez and Rafael Fernandez de Castro, eds., *Contemporary U.S.-Latin American Relations: Cooperation or Conflict in the 21st Century?* (New York, NY: Routledge, 2010).

Peeler, John, "Costa Rica: Neither Client nor Defiant," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).

Fagot Aviel, JoAnn, "Nicaragua: Foreign Policy in the Revolutionary and Postrevolutionary Era," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).

Sanchez, Peter, "Panama: The Limits of Sovereignty," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).

Fernandez, Damian, "Cuba: Talking Big, Acting Bigger," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).

Spanakos, Anthony and Howard Wiarda, "The Dominican Republic: From Nationalism to Globalism," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).

Erisman, Michael, "CARICOM: The Pursuit of Economic Security," in Frank O. Mora and Jeanne Kane, eds. *Latin American and Caribbean Foreign Policy* (Rowman & Littlefield Publishers, 2003).